

PROCUREMENT SUMMARY

RFP# 2023-012

Date Submitted:	March 27, 2023	Procurement Process:	Request for Proposals (RFP)
Submitted by:	Brian Davis	Length of Advertising:	Standard (15+) days
Supplier Name:	Multiple Companies - see below	Source Selection Method:	Other*
Description:	Truck Driving Services for PW	Fair Price Determination:	Adequate Price Competition
Agreement Type:	PSA - Standard	Not Low Bid Award:	Other: See Notes
Contract Number:	012-2023-00	County Business:	Cherokee County Business was Selected
Contract Category:	General Services	Submissions Received:	6 Vendors Contacted: 126
Contract Term:	3 Years	RFP/RFQ Selection Criteria Used in Selection Process	
Contract Value:	\$100.00 per truck, per hour worked		
Contract Options/Renewals:	2 Additional 1-year terms		
Source of Funds:	General Funds		
Debarred/Suspended:	No (screen-print on file)		
SAM Requirement:	Registration Not Required		
BOC Meeting Prepared for:	April 4, 2023		

Weight	Evaluation Criteria
50%	Price
25%	Driver Safety Record
15%	Experience
10%	References

Bidder/Proposing Business	Place of Business	Price (Per Truck/Hour)	Score
Randy Cochran Grading & Hauling	Waleska, GA.	\$ 100.00	100.00
Haithcock Grading and Paving, Inc.	Ballground, GA.	\$ 100.00	100.00
Randy B Trucking	Ballground, GA.	\$ 100.00	100.00
Lee Farms	Ballground, GA.	\$ 100.00	100.00
R. H. Hauling	Ballground, GA.	\$ 100.00	100.00

***Important Price Evaluation Notes**

Pricing ranged from \$95 to \$105 per truck / per hour worked. A standardized rate of \$100 per truck / per hour worked was negotiated down from the average price of \$102 which all 5 companies agreed to. The agreement allows for fuel adjustment based on the County's adjustment formula & analysis.

Other Important Considerations

Cherokee County Procurement issued RFP# 2023-012 to solicit Vendor supplied Trucks and Truck Driver Services for the Public Works Department for the hauling of materials including, but not limited to, dirt, millings, stone of all size and asphalt for Cherokee County's Roads and Bridges projects. As stated in Addendum 2, PW does not require the services of a Broker. The following Companies submitted responsive and responsible bids and are recommended for award:

- Randy Cochran Grading & Hauling
- Haithcock Grading and Paving, Inc.
- Lee Farms
- R. H. Hauling and Contracting, LLC.
- Randy B Trucking

Evaluation Summary

			\$ 95.00	\$ 100.00	\$ 105.00	\$ 105.00	\$ 105.00
Percent of Category	Points	Area of Evaluation	Cochran Grading & Hauling	Haithcock Grading & Paving	Randy B Trucking	Lee Farms	R. H. Hauling

Possible Points:	25	Driver Safety Record					
100%	25.00		25.00	25.00	25.00	25.00	25.00

Possible Points:	15	Experience					
100%	15.00		15.00	15.00	15.00	15.00	15.00

Possible Points:	10	References					
100%	10.00		10.00	10.00	10.00	10.00	10.00

50%	50.00	Total Technical	50.00	50.00	50.00	50.00	50.00	In Scores
50%	50.00	Price Score	50.00	47.50	45.24	45.24	45.24	
100%	100	Price + Technical	100.00	97.50	95.24	95.24	95.24	

Companies in order of scoring:	1	2	3	3	3
Company Name:	Cochran Grading & Hauling	Haithcock Grading & Paving	Randy B Trucking	Lee Farms	R. H. Hauling

Average Price Submitted: \$102.00

Negotiated Price: \$100.00

Agreement allows for fuel adjustment based on the County's adjustment formula & analysis

50%	50.00	Total Technical	50.00	50.00	50.00	50.00	50.00	Final Scores
50%	50.00	Price Score	50.00	50.00	50.00	50.00	50.00	
100%	100	Price + Technical	100.00	100.00	100.00	100.00	100.00	